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## OBJECTIVE

Experienced multilingual professional with 14 years international cross-industry experience aspiring to international business development, strategy, or senior technology management role.

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## EDUCATION

2007 – 2008	Master of Business Administration	INSEAD
1992 - 1996	B.A. of International Relations	University of California at Berkeley

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## PROFESSIONAL EXPERIENCE

2000 – Current	<b>CHAKRABORTY SW GMBH</b> Principal Consultant	Switzerland
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*Built and grew a successful and respected boutique information technology and security risk consulting firm with annual revenues in excess of CHF 2 million*

- Initiated and drove strategic relationship building between current client's Netherlands head office security group and teams in Germany, Switzerland, and France
- Responsible for minimizing financial clients' risk exposure from systems handling multibillion euro transaction volumes with quantifiable risk reduction of up to €30 million per project
- Sold and managed high-value projects with total revenues over CHF 2 million to major international banking, medical/pharmaceutical, academic and insurance clients
- Built and led development and marketing activities of strategic first-mover security products and services, winning significant market position and revenue increases for customers
- Played key role in recruiting, training and managing 30+ member corporate information risk management and investigation team
- Maintained perfect track record successfully containing security emergencies, thereby helping clients avoid multi-million CHF costs from loss of business
- Coached clients through development and implementation of innovative information strategies; incurred major cost savings for clients through more efficient project delivery than large corporate consulting services providers
- Developed commercial projects in media, communications and retail industries
- Organized and hosted numerous networking events for technology management professionals

2000	<b>DEUTSCHE MERCHANT AG</b> Chief Technical Architect	Germany
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*Internet payments startup*

- Created corporate technical strategy for innovative electronic payments firm
- Developed and managed business partner relationships
- Designed information infrastructure capable of annual DM 20 million transaction volume

1998 - 2000

**PEROT SYSTEMS AG**

**Switzerland**

Systems and Security Consultant

*International information technology consulting services provider*

- Created information strategy and architecture proposals for corporate clients in banking, power generation and automotive industries
- Developed and implemented training program for line information technology staff
- Managed large investment banking client's secure communications service for international executive user base
- Built enterprise-grade IT infrastructure for major financial service provider's high net worth private client e-banking service

1997 - 1998

**Bull S.A.**

**Switzerland**

Systems Engineer

*Information technology consultancy and computer equipment manufacturer*

- Developed and presented information security project proposals for industrial goods, financial services and luxury goods clients
- Installed and managed e-commerce and security solutions for large corporate customer base
- Trained customer and Bull engineering and sales staff in security concepts and implementation

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**OTHER**

2010 - Current

Gerson Lehman Group Council Member

1998 - Current

Swiss information security professionals group

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**INTERNATIONAL**

Languages

German (Native), English (Native), French (Fluent), Spanish (Business)

Countries lived in

Switzerland, France, The Netherlands, Germany, Chile, Argentina, Singapore, USA

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**PERSONAL INTERESTS**

- Photography
- Snow- and wakeboarding
- Antique motorcycle maintenance and riding
- Amateur astronomy

I am an avid voyager, snowboarder and photographer. During 2006-2007, I spent 16 months living in and traveling throughout South America; I have resided in North and South America, Europe and Asia, and traveled extensively in more than 30 countries – my aim is to explore as much of the world as possible.

To share my experiences in many cuisines and innovate lodging, I maintain an extensive food, travel and hotel blog at <http://blog.zog.net>